

# NICK NETZER

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Department of Economics  
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## ACADEMIC POSITIONS

- since 8/20      Vice Dean of Studies,  
Faculty of Business, Economics and Informatics,  
University of Zurich, Switzerland.
- since 9/15      Full Professor,  
Department of Economics,  
University of Zurich.
- 8/10 – 8/15     Associate Professor,  
Department of Economics,  
University of Zurich.
- 5/08 – 7/10     Senior Research Assistant,  
Chair of Armin Schmutzler,  
University of Zurich.
- 10/05 – 4/08    Research Assistant,  
Chairs of Carlos Alós-Ferrer and Friedrich Breyer,  
University of Konstanz, Germany.

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## EDUCATION

- 2/08             Doctorate in Economics (*Dr. rer. pol.*),  
University of Konstanz.
- 10/04 – 2/08    Doctoral Programme in Quantitative Economics and Finance,  
University of Konstanz.
- 8/04             Diploma in Economics (*Diplom Volkswirtschaftslehre*),  
University of Konstanz.
- 9/02 – 5/03     University of Massachusetts, Amherst, USA.
- 6/03 – 8/04,  
8/99 – 8/02     University of Konstanz.

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## PUBLICATIONS IN JOURNALS

1. The Complementarity Between Trust and Contract Enforcement,  
with Björn Bartling, Ernst Fehr and David Huffman,  
*The Economic Journal*, forthcoming.
2. Risk Perception: Measurement and Aggregation,  
with Arthur Robson, Jakub Steiner and Pavel Kocourek,  
*Journal of the European Economic Association*, 2025, 23(4), pp. 1309-1349.
3. Neural Reward Representations Enable Utilitarian Welfare Maximization,  
A. Soutschek, C.J. Burke, P. Kang, N. Wieland, N. Netzer and P.N. Tobler,  
*Journal of Neuroscience*, 2024, 44(21), pp. 1-10.
4. Happy Times: Measuring Happiness Using Response Times,  
with Shuo Liu,  
*American Economic Review*, 2023, 113(12), pp. 3289-3322.
5. Optimal Contest Design: Tuning the Heat,  
with Igor Letina and Shuo Liu,  
*Journal of Economic Theory*, 2023, 213, 105616.
6. Second-best Probability Weighting,  
with Florian Herold,  
*Games and Economic Behavior*, 2023, 138, pp. 112-125.
7. Time Will Tell: Recovering Preferences when Choices Are Noisy,  
with Carlos Alós-Ferrer and Ernst Fehr,  
*Journal of Political Economy*, 2021, 129(6), pp. 1828-1877.
8. Delegating Performance Evaluation,  
with Igor Letina and Shuo Liu,  
*Theoretical Economics*, 2020, 15, pp. 477-509.
9. Informational Requirements of Nudging,  
with Jean-Michel Benkert,  
*Journal of Political Economy*, 2018, 126(6), pp. 2323-2355.
10. Does the Absence of Human Sellers Bias Bidding Behavior in Auction Experiments?,  
with Björn Bartling and Tobias Gesche,  
*Journal of the Economic Science Association*, 2017, 3(1), pp. 44-61.
11. On the Convergence of Logit-Response to (Strict) Nash Equilibria,  
with Carlos Alós-Ferrer,  
*Economic Theory Bulletin*, 2017, 5(1), pp. 1-8.
12. An Externality-Robust Auction: Theory and Experimental Evidence,  
with Björn Bartling,  
*Games and Economic Behavior*, 2016, 97, pp. 186-204.
13. Mechanism Design and Intentions,  
with Felix Bierbrauer,  
*Journal of Economic Theory*, 2016, 163, pp. 557-603.
14. Robust Stochastic Stability,  
with Carlos Alós-Ferrer,  
*Economic Theory*, 2015, 58(1), pp. 31-57.
15. Explaining Gift-Exchange – The Limits of Good Intentions,  
with Armin Schmutzler,  
*Journal of the European Economic Association*, 2014, 12(6), pp. 1586-1616.
16. A Game Theoretic Foundation of Competitive Equilibria with Adverse Selection,  
with Florian Scheuer,  
*International Economic Review*, 2014, 55(2), pp. 399-422.

17. Competitive Markets Without Commitment,  
with Florian Scheuer,  
*Journal of Political Economy*, 2010, 118(6), pp. 1079-1109.
18. Competitive Screening in Insurance Markets With Endogenous Wealth Heterogeneity,  
with Florian Scheuer,  
*Economic Theory*, 2010, 44(2), pp. 187-211.
19. The Logit-Response Dynamics,  
with Carlos Alós-Ferrer,  
*Games and Economic Behavior*, 2010, 68(2), pp. 413-427.
20. Evolution of Time Preferences and Attitudes Toward Risk,  
*American Economic Review*, 2009, 99(3), pp. 937-955.
21. Taxation, Insurance and Precautionary Labor,  
with Florian Scheuer,  
*Journal of Public Economics*, 2007, 91(7-8), pp. 1519-1531.

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## RECENT WORKING PAPERS

1. Improving Rationality by Increasing Attention,  
H.K. Chung, N. Doren, L. Mononen, M. Lu, M. Grueschow, H. Hayward Könnecke,  
A. Jetter, B.B. Quednow, N. Netzer and P.N. Tobler, 2025.
2. Time is Knowledge: What Response Times Reveal,  
with Jean-Michel Benkert and Shuo Liu, revised 2026.
3. The Swaps Index for Consumer Choice,  
with Mia Lu, revised 2023.

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## RECENT PRESENTATIONS

- 2026            Research seminar: University of Freiburg.
- 2025            Annual conference Theoretischer Ausschuss, Verein für Socialpolitik, Berlin.  
BSE Summer Forum Preferences and Bounded Rationality, Barcelona.  
CESifo Area Conference on Behavioral Economics, Munich.  
Research seminar: University of Bamberg.
- 2024            ASSA 2024, San Antonio.  
Research seminars: HU Berlin, University of Naples.
- 2023            European Winter Meeting of the Econometric Society, Manchester.  
Research seminars: Central European University, Paris School of Economics-Sciences Po,  
SFU-UBC Vancouver (virtual), University College London, University of Queensland (v).
- 2022            Annual conference Verein für Socialpolitik, Basel.  
BRIC 2022, Prague.  
CESifo Area Conference on Behavioral Economics, Munich.  
Workshop Neuroeconomics and the Biological Basis of Economics, SFU Vancouver.  
Zurich Workshop on Economics and Psychology.  
Research seminars: HKBU-Kyoto-Osaka-NTU-Sinica (v), NYU Abu Dhabi (v), Pompeu  
Fabra University, University of St Andrews.

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## TEACHING

Courses in Microeconomics (BA, PhD), Public Economics (BA), Social Choice Theory (MA), Behavioral Welfare Economics (PhD), and Mathematics for Microeconomics (PhD).

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## SHORT ACADEMIC VISITS

- 6/15 – 8/15      Stanford University, USA (7 weeks).  
6/14              Becker Friedman Institute, University of Chicago, USA (1 week).  
10/08             Kellogg School of Management, Northwestern University, Evanston, USA (2 weeks).  
3/07 – 6/07      Simon Fraser University, Vancouver, Canada (3 months).
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## OTHER PROFESSIONAL ACTIVITIES

Associate Editor: European Economic Review (2018–2022).

Referee: American Economic Journal: Micro & Economic Policy, American Economic Review, American Economic Review: Insights, Applied Economics Letters, B.E. Journal of Theoretical Economics, Econometrica, Economic Journal, Economic Theory, Economics Letters, Economics and Business Letters, European Economic Review, European Journal of Political Economy, Experimental Economics, Games, Games and Economic Behavior, German Economic Review, International Economic Review, International Journal of Game Theory, Japanese Economic Review, Journal of Economic Behavior & Organization, Journal of Economic Literature, Journal of Economics, Journal of Economics & Management Strategy, Journal of Economic Psychology, Journal of Economic Theory, Journal of Evolutionary Economics, Journal of the European Economic Association, Journal of Institutional and Theoretical Economics, Journal of Mathematical Economics, Journal of Political Economy, Journal of Public Economics, Journal of Risk and Insurance, Journal of Theoretical Biology, Macroeconomic Dynamics, Management Science, Quantitative Economics, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics and Statistics, Science, Theoretical Economics.

Grant Reviewer: European Research Council, Swiss National Science Foundation.

Conference Co-Organizer: Swiss Theory Day since 2016, Zurich Workshop on Applied Behavioral Theory 2017, Zurich Workshop on Economics and Psychology since 2023.

Program Committee Member: Spring Meeting of Young Economists 2011, European Winter Meeting of the Econometric Society 2023, European Summer Meeting of the Econometric Society 2026.

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## GRANTS, SCHOLARSHIPS, AND HONORS

- 2020 – 2023      Grant “Improving Welfare by Increasing Attention,” Alfred P. Sloan Foundation and NOMIS Foundation (joint with Philippe Tobler).  
2015              International Short Visit Grant, Swiss National Science Foundation SNF.  
2010              Goldener Schwamm best teaching award, Fachverein Oekonomie, University of Zurich.  
2008              Best paper award, Socioeconomic Institute, University of Zurich.  
2007              Scholarship, German Academic Exchange Service DAAD.  
2006              LBBW best teaching award, Department of Economics, University of Konstanz.  
Participant 2nd Lindau Nobel Laureate Meeting in Economics.  
2004              VEUK best degree award, Department of Economics, University of Konstanz.  
Graduate scholarship (*Landesgraduiertenstipendium*), Baden-Württemberg, Germany.  
Participant 1st Lindau Nobel Laureate Meeting in Economics.  
2002 – 2003      Scholarship, German-American Fulbright Commission.