

# NICK NETZER

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## ACADEMIC POSITIONS

- since 8/20 Vice Dean for Education and Teaching,  
Faculty of Business, Economics and Informatics,  
University of Zurich, Switzerland.
- since 9/15 Full Professor,  
Department of Economics,  
University of Zurich.
- 8/10 – 8/15 Associate Professor,  
Department of Economics,  
University of Zurich.
- 5/08 – 7/10 Senior Research Assistant,  
Chair of Armin Schmutzler,  
University of Zurich.
- 10/05 – 4/08 Research Assistant,  
Chairs of Carlos Alós-Ferrer and Friedrich Breyer,  
University of Konstanz, Germany.

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## EDUCATION

- 2/08 Doctorate in Economics (*Dr. rer. pol.*),  
University of Konstanz.
- 10/04 – 2/08 Doctoral Programme in Quantitative Economics and Finance,  
University of Konstanz.
- 8/04 Diploma in Economics (*Diplom Volkswirtschaftslehre*),  
University of Konstanz.
- 9/02 – 5/03 University of Massachusetts, Amherst, USA.
- 6/03 – 8/04,  
8/99 – 8/02 University of Konstanz.

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## SHORT ACADEMIC VISITS

- 6/15 – 8/15 Stanford University, USA (7 weeks).
- 6/14 Becker Friedman Institute, University of Chicago, USA (1 week).
- 10/08 Kellogg School of Management, Northwestern University, Evanston, USA (2 weeks).
- 3/07 – 6/07 Simon Fraser University, Vancouver, Canada (3 months).

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## PUBLICATIONS IN JOURNALS

1. Optimal Contest Design: Tuning the Heat,  
with Igor Letina and Shuo Liu,  
*Journal of Economic Theory*, forthcoming.
2. Second-best Probability Weighting,  
with Florian Herold,  
*Games and Economic Behavior*, 2023, 138, pp. 112-125.
3. Time Will Tell: Recovering Preferences when Choices Are Noisy,  
with Carlos Alós-Ferrer and Ernst Fehr,  
*Journal of Political Economy*, 2021, 129(6), pp. 1828-1877.
4. Delegating Performance Evaluation,  
with Igor Letina and Shuo Liu,  
*Theoretical Economics*, 2020, 15, pp. 477-509.
5. Informational Requirements of Nudging,  
with Jean-Michel Benkert,  
*Journal of Political Economy*, 2018, 126(6), pp. 2323-2355.
6. Does the Absence of Human Sellers Bias Bidding Behavior in Auction Experiments?,  
with Björn Bartling and Tobias Gesche,  
*Journal of the Economic Science Association*, 2017, 3(1), pp. 44-61.
7. On the Convergence of Logit-Response to (Strict) Nash Equilibria,  
with Carlos Alós-Ferrer,  
*Economic Theory Bulletin*, 2017, 5(1), pp. 1-8.
8. An Externality-Robust Auction: Theory and Experimental Evidence,  
with Björn Bartling,  
*Games and Economic Behavior*, 2016, 97, pp. 186-204.
9. Mechanism Design and Intentions,  
with Felix Bierbrauer,  
*Journal of Economic Theory*, 2016, 163, pp. 557-603.
10. Robust Stochastic Stability,  
with Carlos Alós-Ferrer,  
*Economic Theory*, 2015, 58(1), pp. 31-57.
11. Explaining Gift-Exchange – The Limits of Good Intentions,  
with Armin Schmutzler,  
*Journal of the European Economic Association*, 2014, 12(6), pp. 1586-1616.
12. A Game Theoretic Foundation of Competitive Equilibria with Adverse Selection,  
with Florian Scheuer,  
*International Economic Review*, 2014, 55(2), pp. 399-422.
13. Competitive Markets Without Commitment,  
with Florian Scheuer,  
*Journal of Political Economy*, 2010, 118(6), pp. 1079-1109.
14. Competitive Screening in Insurance Markets With Endogenous Wealth Heterogeneity,  
with Florian Scheuer,  
*Economic Theory*, 2010, 44(2), pp. 187-211.

15. The Logit-Response Dynamics,  
with Carlos Alós-Ferrer,  
*Games and Economic Behavior*, 2010, 68(2), pp. 413-427.
16. Evolution of Time Preferences and Attitudes Toward Risk,  
*American Economic Review*, 2009, 99(3), pp. 937-955.
17. Taxation, Insurance and Precautionary Labor,  
with Florian Scheuer,  
*Journal of Public Economics*, 2007, 91(7-8), pp. 1519-1531.

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## RECENT RESEARCH PAPERS

1. The Swaps Index for Consumer Choice,  
with Mia Lu, revised 2023.
2. Happy Times: Measuring Happiness Using Response Times,  
with Shuo Liu, revised 2023.
3. Endogenous Risk Attitudes,  
with Arthur Robson, Jakub Steiner and Pavel Kocourek, revised 2022.
4. The Complementarity Between Trust and Contract Enforcement,  
with Björn Bartling, Ernst Fehr and David Huffman, 2021.
5. Intentions and Ex-Post Implementation,  
with André Volk, 2014.

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## PRESENTATIONS

- 2023      Research seminars: Central European University, SFU & UBC Vancouver (v=virtual),  
University College London, University of Queensland (v).
- 2022      Annual conference Verein für Socialpolitik, Basel.  
BRIC 2022, Prague.  
CESifo Area Conference on Behavioral Economics, Munich.  
Workshop Neuroeconomics and the Biological Basis of Economics, SFU Vancouver.  
Zurich Workshop on Economics and Psychology.  
Research seminars: HKBU-Kyoto-Osaka-NTU-Sinica (v), NYU Abu Dhabi (v), Pompeu  
Fabra University, University of St Andrews.
- 2021      Annual congress Swiss Society of Economics and Statistics (v).  
CESifo Area Conference on Behavioral Economics, Munich.  
Research seminars: Erasmus University Rotterdam (v), Ghent University, Oxford Well-  
being Research Center (v), Tel Aviv University-Hebrew University of Jerusalem (v), Uni-  
versities of Hamburg (v), Mannheim, and Toronto (v).
- 2020      Research seminar: Duke University-University of North Carolina (v).
- 2019      BRIC 2019, Aarhus  
Research seminars: Washington University St. Louis, Universities of Basel and Bonn.
- 2018      CESifo Area Conference on Behavioral Economics, Munich.  
Organizational Economics Workshop, Konstanz.  
Research seminars: Bielefeld University, BI Oslo, Northwestern University, Princeton Uni-  
versity, University of Konstanz.

- 2017 Annual conference Theoretischer Ausschuss, Verein für Socialpolitik, Berlin.  
Zurich Workshop on Applied Behavioral Theory.  
Research seminars: Bar-Ilan University, Hebrew University of Jerusalem.
- 2016 BERA Micro Workshop, Berlin (keynote).  
Research seminars: EUI Florence, Universities of Bonn and Mainz.
- 2015 Annual conference Theoretischer Ausschuss, Verein für Socialpolitik, Berlin.  
Berlin Behavioral Economics Seminar, TU Berlin.  
Symposium in honor of Friedrich Breyer, University of Konstanz.  
Research seminars: DICE Duesseldorf, Goethe University Frankfurt, HECER Helsinki, NYU Abu Dhabi, Tel Aviv University, University College London, University of Surrey.
- 2014 CESifo Area Conference on Behavioral Economics, Munich.  
Research seminars: Universities of Chicago and St. Gallen.
- 2013 CESifo Area Conference on Behavioral Economics, Munich.  
ESSET, Gerzensee.  
Workshop Private Information, Interdependent Preferences and Robustness, MPI Bonn.  
Research seminars: Bocconi, CERGE-EI, Universities of Copenhagen and Nottingham.
- 2012 Research seminars: Ben-Gurion University, Tel Aviv University, Toulouse School of Economics, Universities of Basel, Bern, Edinburgh and St. Gallen.
- 2011 CESifo Area Conference on Behavioral Economics, Munich.  
Annual conference Verein für Socialpolitik, Frankfurt.  
Research seminars: Aarhus University, IHS Vienna, LMU Munich, Universities of Cologne and Mannheim.
- 2010 Research seminars: Heidelberg University, University College London, University of Konstanz.
- 2009 Workshop Beyond Basic Questions, ETH Zurich.  
Research seminars: MPI Bonn, University of Bonn.
- 2008 GAMES, Evanston.  
Workshop The Biological Basis of Economic Behavior, SFU Vancouver.  
Research seminars: FU & HU Berlin, Kellogg, University of Wuerzburg.
- 2007 22nd Congress of the EEA, Budapest.  
BGPE conference Incentives in Economics, Nuremberg.  
Research seminars: SFU Vancouver, University of Augsburg.
- 2006 21st Congress of the EEA, Vienna.  
Research seminar: Bielefeld University.
- 2005 Conference Heterogeneous Labour and Education, ZEW Mannheim.

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## TEACHING

Courses in Microeconomics (BA, PhD), Public Economics (BA), Social Choice Theory (MA), Behavioral Welfare Economics (PhD), and Mathematics for Microeconomics (PhD).

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## OTHER PROFESSIONAL ACTIVITIES

Associate Editor: European Economic Review (2018–2022).

Referee: American Economic Journal: Micro & Economic Policy, American Economic Review, American Economic Review: Insights, Applied Economics Letters, B.E. Journal of Theoretical Economics, Econometrica, Economic Journal, Economic Theory, Economics Letters, Economics and Business Letters, European Economic Review, European Journal of Political Economy, Games, Games and Economic Behavior, German Economic Review, International Economic Review, International Journal of Game Theory, Japanese Economic Review, Journal of Economic Behavior & Organization, Journal of Economic Literature, Journal of Economics, Journal of Economics & Management Strategy, Journal of Economic Psychology, Journal of Economic Theory, Journal of Evolutionary Economics, Journal of the European Economic Association, Journal of Institutional and Theoretical Economics, Journal of Mathematical Economics, Journal of Political Economy, Journal of Public Economics, Journal of Risk and Insurance, Journal of Theoretical Biology, Macroeconomic Dynamics, Management Science, Quantitative Economics, Quarterly Journal of Economics, Review of Economic Studies, Science, Theoretical Economics.

Grant Reviewer: European Research Council, Swiss National Science Foundation.

Conference Organization: Swiss Theory Day 2016, Zurich Workshop on Applied Behavioral Theory 2017

Program Committee: Spring Meeting of Young Economists 2011.

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## GRANTS, SCHOLARSHIPS, AND HONORS

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|-------------|---|
| 2020 – 2023 | Grant “Improving Welfare by Increasing Attention,” Alfred P. Sloan Foundation and NOMIS Foundation (joint with Philippe Tobler).  |
| 2015        | International Short Visit Grant, Swiss National Science Foundation SNF.   |
| 2010        | Goldener Schwamm best teaching award, Fachverein Oekonomie, University of Zurich.   |
| 2008        | Best paper award, Socioeconomic Institute, University of Zurich.  |
| 2007        | Scholarship, German Academic Exchange Service DAAD.   |
| 2006        | LBBW best teaching award, Department of Economics, University of Konstanz.<br>Participant 2nd Lindau Nobel Laureate Meeting in Economics.   |
| 2004        | VEUK best degree award, Department of Economics, University of Konstanz.<br>Graduate scholarship ( <i>Landesgraduiertenstipendium</i> ), Baden-Württemberg, Germany.<br>Participant 1st Lindau Nobel Laureate Meeting in Economics. |
| 2002 – 2003 | Scholarship, German-American Fulbright Commission.  |