Bettina Susanne Klose

University of Zurich, ESEI Center for Market Design, Schönberggasse 1, CH-8001 Zurich
bettina.klose@gmail.com
http://www.esei.ch/people/bettina-klose

Education and Academic Employment

Postdoctoral Researcher, University of Zurich *02/2010-present*
Affiliations: ESEI Center for Market Design, Chair for Organizational Design, Chair for Entrepreneurship

Ph.D. in Economics, Purdue University *08/2006-07/2010*
Dissertation Title: All-Pay Auctions with Identity-Dependent Externalities
Ph.D. Committee: Daniel J. Kovenock, William Novshek, Timothy N. Cason, John M. Barron

M.Sc. in Economics, Purdue University *08/2006-08/2008*
GPA: 4.0/4.0
M.Sc. Committee: William Novshek, John M. Barron, Charalambos Aliprantis

B.Sc. in Mathematics and Economics, Bielefeld University *10/2002-03/2006*
Distinction: magna cum laude
Thesis Supervisor: Prof.Dr. Hans Zessin

Research and Teaching Interests

Research Interests
Microeconomic Theory, Game Theory, Industrial Organization, Political Economy, Experimental Economics

Teaching Interests
Auction Theory, Game Theory, Industrial Organization, Macroeconomics, Market Design, Mathematics for Economists, Microeconomics, Political Economy

Publications

Klose, Bettina and Dan Kovenock, 2014, **"The All-Pay Auction with Complete Information and Identity-Dependent Externalities."** *Economic Theory* (Vol. 59/1, pp 1-19)

Klose, Bettina and Dan Kovenock, 2014, **"Extremism Drives Out Moderation."**
∵ *Social Choice and Welfare* (Vol. 44/4, pp 861-887)

Working Papers

Klose, Bettina and Paul Schweinzer, **"Auctioning Risk: The All-Pay Auction under Mean-Variance Preferences."** *University of Zurich, Department of Economics, Working Paper No. 97*

Klose, Bettina and Roman Sheremeta, **"Behaviour in All-Pay and Winner-Pay Auctions with Identity-Dependent Externalities"** *Purdue University, 2010, Dissertations AAI3444584*

Work in Progress

Caps on Bids in N-Player All-Pay Auctions	*with D.Kovenock*
Moderating Alliances	*with D.Kovenock*
Radicalizing to Moderate: Civil Conflicts and Foreign Intervention	*with G.Gratton*
Government Intervention in Pharmaceutical Markets	*with H.Ullrich and U.Kaiser*
Optimal Timing of Punishments: An Evolutionary Approach	*with J.Trockel*
Editing Wars	*with P.Schweinzer*
Efficient public good provision through ex-ante commitment	*with P.Schweinzer*

Professional Experience

University of Zurich, Switzerland

Lecturer
Mathematics for Economists (Master, Fall 2011, 2012, 2013, 2014)

Organizer
Microeconomics Seminar (Advanced Researchers, Fall 2012, Spring 2013, Fall 2013, Spring 2014)

Coordinator/Instructor
BWL III(Business Economics) (Undergraduate, Fall 2012, Ulrich Kaiser)

Tutorial Instructor
Auction Theory and Mechanism Design (Master, Spring 2012, Jacob Goeree)

Justus-Liebig University of Giessen, Germany

Lecturer
Theoretical Modelling and Mathematical Proofs (Ph.D. Level, Summer 2014)

Purdue University, United States of America

Lecturer
Macroeconomics (Undergraduate, Summer 2009)
Microeconomics (Undergraduate, Spring 2009)
Principles of Economics (Undergraduate/Recitation, Spring 2008)

Teaching Assistant
Microeconomic Theory (Ph.D. Level, Fall 2007 and Fall 2008, William Novshek)
Mathematical Analysis for Economists (Ph.D. Level, Fall 2007 and Fall 2008, William Novshek)

Research Assistant
Dan Kovenock (Spring 2008), *Jack Barron*, *Bill Novshek* (Summer 2008)

Bielefeld University, Germany

Teaching Assistant and Tutorial Instructor
Mathematics I - Linear Algebra (Undergraduate, Winter 2005/06, Mark Hahmeier)

Awards

Robert W. Johnson Award for Distinguished Research Proposal *Spring 2009*
Purdue University (awarded for the best research proposal in the field of economics)
Krannert Certificate for Distinguished Teaching *Summer 2009*
Purdue University (awarded to instructors with a course evaluation score above 4.4/5)
Krannert Certificate for Distinguished Teaching *Spring 2009*
Purdue University (awarded to instructors with a course evaluation score above 4.4/5)

Project Grants and Fellowships

SNSF Research Grant *04/20011-03/2014*
Swiss National Science Foundation, #100014_135257: "Government Intervention in Pharmaceutical Markets" (with U.Kaiser and H.Ullrich), CHF 400,342
Bilsland Dissertation Fellowship *2009-2010*
Purdue University (awarded to the top applicant from the Department of Economics)
Krannert Graduate Assistantship *2007-2009*
Purdue University, Department of Economics, tuition waiver and monthly stipend
ISAP Scholarship *2006-2007*
DAAD (German Academic Exchange Service), tuition waiver and monthly stipend

Conference Presentations and Invited Seminars

MaxPlanck Institute for Tax Lax and Public Finance, Munich, Germany *November 2014*
EARIE 2014, Milano, Italy *August 2014*
Justus Liebig University Giessen, Giessen, Germany *July 2014*
Federal Institute of Technology Zurich, Zurich, Switzerland *April 2014*
University of Technology Sydney, Sydney, Australia *August 2013*
University of New South Wales, Kensington, Australia *August 2013*
University of Adelaide, Adelaide, Australia *August 2013*
University of Queensland, Brisbane, Australia *August 2013*
SAET Conference 2013, Paris, France *July 2013*
PET 13, Lisbon, Portugal *July 2013*
TU Karlsruhe, Germany *April 2013*
Conference on Tournaments, Contests and Relative Performance Evaluation, Fresno CA, USA *March 2013*
GAMES 2012, Istanbul, Turkey *July 2012*
SAET Conference 2012, Brisbane, Australia *June/July 2012*
Young Researchers Workshop on Contests and Tournaments 2011, Berlin, Germany *December 2011*
EEA-ESEM Oslo Congress 2011, Oslo, Norway *August 2011*
SAET Conference 2011, Faro, Portugal *June 2011*
PET 11, Bloomington IN, USA *June 2011*
IMEBE, Barcelona, Spain *April 2011*
Conference on Tournaments, Contests and Relative Performance Evaluation, Raleigh NC, USA *March 2011*
CORE, UC Louvain, Belgium *February 2011*
AETW 2011, Adelaide, Australia *February 2011*
Verein für Socialpolitik Jahrestagung 2010, Kiel, Germany *September 2010*
EARIE 2010, Istanbul, Turkey *September 2010*
SAET Conference 2010, Singapore *August 2010*
PET 10, Istanbul, Turkey *June 2010*
TU Dortmund, Germany *May 2010*

Refereeing

Economics Letters, Economic Theory, European Economic Review, Experimental Economics, Games and Economic Behavior, International Journal of Industrial Organization, Journal of Economic Theory, The B.E. Journal of Theoretical Economics

Other Relevant Skills

Languages
German (native), English (fluent), Spanish (basic), French (beginner), Latin

IT
C/C++, EViews, LaTeX, MATLAB, MS Office, Ox, SAP, SAS

Personal Information

Date and Place of Birth	September 4th, 1982 in Bielefeld, Germany
Citizenship	German (Switzerland C-Permit)
Home Address	Scheuchzerstrasse 16, 8006 Zurich, Switzerland

References

Daniel J. Kovenock *kovenock@chapman.edu*

Chapman University
Professor at the Economics Science Institute,
Rebecca and William Dunn Distinguished Professor

Jacob Goeree *jacob.goeree@uts.edu.au*

University of Zurich
Professor of Economics, Chair of Organizational Design

University of Technology Sydney
Professor of Economics, Head of Economics Discipline Group

Paul Schweinzer *paul.schweinzer@york.ac.uk*

University of York
Senior Lecturer, Deputy Director of Centre for Mechanism and Institution Design

Alpen-Adria University of Klagenfurt
Professor of Economics