

FRÉDÉRIC-GUILLAUME SCHNEIDER

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CURRENT POSITION

Senior Research Associate, Dept. of Economics, U. of Zürich, Switzerland, Sep 2011 - present

EDUCATION

PhD in economics (“Dr. oec. publ.”), University of Zürich, Jan 2006-May 2010
Supervisors: Ernst Fehr, Jacob Goeree

University degree (“Diplom-Volkswirt“) in Economics, Univ. of Bonn, Apr 2002-Aug 2005
Supervisors: Armin Falk, Thomas Dohmen

RESEARCH INTERESTS

Behavioral Economics, Experimental Economics, Organizational Economics, Personnel Economics

PAPERS

“Long-Term Commitment and Cooperation,” with Roberto A. Weber. [Working Paper](#) 130. University of Zürich, Department of Economics, 2013. (under review)

“Growing Groups, Cooperation, and the Rate of Entry,” with Eva Ranehill and Roberto A. Weber. [Working Paper](#) 103. University of Zürich, Department of Economics, 2013. (under review)

“Social Comparison and Effort Provision: Evidence from a Field Experiment,” with Alain Cohn, Ernst Fehr, and Benedikt Herrmann. *Journal of the European Economic Association* 12 (4): 877–898, 2014 ([link](#))

“Eyes are on us, but nobody cares: are eye cues relevant for strong reciprocity?” with Ernst Fehr. *Proceedings of the Royal Society B: Biological Sciences* 277 (1686): 1315–1323, 2010. ([link](#))

“Disrupting the prefrontal cortex diminishes the human ability to build a good reputation,” with Daria Knoch, Daniel Schunk, Martin Hohmann, and Ernst Fehr. *Proceedings of the National Academy of Sciences* 106 (49): 20895–20899, 2009. ([link](#))

CURRENT PROJECTS

Learning to Interact: Voluntary Association and Coordination^{*}, with E. Ranehill and R. Weber

Job Hopping, Work Attitude, and Hiring Decisions^{*}, with A. Cohn, M. Maréchal and R. Weber

Using Wages to Screen for Motivated Workers, with R. Weber

Optimal Performance Pay, with P. Kriss and R. Macera

Promises over time, with R. Weber

Individual Skills, Trading Patterns, and Bubbles, with A. Hefti and S. Heinke

Endogenous Market Structures: Collusion, Concentration, and Coordination, with D. Darai

PAST POSITIONS

Postdoctoral scholar, Economics Dept., University of California, Berkeley, Sep 2010-Aug 2011

Consultant, Strategic Business Consulting, Oliver Wyman, Jun 2010-Aug 2010

Research associate, Institute for Empirical Research in Economics (IEW), University of Zürich, Switzerland, Jan 2006-May 2010

Research economist, Department “Labour Markets, Human Resources and Social Policy”, Centre for European Economic Research (ZEW), Mannheim, Oct-Dec 2005

PROFESSIONAL SERVICE

Referee: American Economic Review; Economic Journal; Journal of the European Economic Association; Journal of Economic Behavior and Organization; Management Science; Theory and Decision; Experimental Economics; Labour Economics; Journal of Behavioral Decision Making; Journal of Economic Psychology; Evolution & Human Behavior; Political Psychology; Journal of Applied Social Psychology; Social Psychology; Swiss Journal of Psychology

Organizer: Weekly seminar “Experimental and Behavioral Economics” at University of Zürich (Spring 2012-present); semiannual Department retreat (“Greifensee Retreat”) (2013-present); international “Zurich Workshop on Experimental and Behavioral Economic Research” (2013, 2014)

AFFILIATIONS

Swiss National Science Foundation (SNF): Fellowship for Prospective Researchers

University Research Priority Program (URPP): Foundations of Human Social Behavior, University of Zürich

Swiss National Center of Competence in Research (NCCR) “Affective Sciences,” Geneva

TEACHING

Spring 2014 “Microeconomic Theory of the Firm” (Master level), with R. Weber

Fall 2013 “Experimental Economics” (Master level), University Lausanne

*. Manuscript available on request.

Spring 2013 “Behavioral Game Theory” (Master level), with R. Weber
Fall 2009 “Advanced Microeconomics”, with E. Fehr
Fall 2008 “Behavioral and Experimental Economics”, with D. Schunk
Summer 2007 “Experimental Economics”, with U. Fischbacher
Winter 2006 “Personnel and Organizational Economics”, with H. Fehr-Duda

INVITED TALKS, CONFERENCES, SUMMER SCHOOLS

Oct 16-18, 2013 North American ESA Meeting, Fort Lauderdale
Aug 28-29, 2014 Workshop “Behavioral and Experimental Economics”, Zürich
Apr 10-12, 2014 IMEBESS conference, Oxford
Oct 24-26, 2013 North American ESA Meeting, Santa Cruz
Aug 29-30, 2013 Workshop “Behavioral and Experimental Economics”, Zürich
Aug 23-25, 2013 SITE Summer Workshop in Experimental Economics, Stanford University
Jul 11-14, 2013 International ESA Meeting, Zürich
Jul 10-13, 2013 International Conference on Social Dilemmas, ETH Zürich
Jun 14, 2013 Invited Talk, VCEE Seminar, University of Vienna
Apr 11-13, 2013 IMEBE conference, Madrid
Sep 12-15, 2012 European ESA Meeting, Cologne
Aug 29, 2012 International Research Workshop in Behavioral Economics, Mainz
Jun 21-24 2012 International ESA Meeting, New York
Aug 14, 2011 Invited Talk, Industrial Relations Group, Princeton
Jan 21-22, 2010 Young Swiss Economists Meeting, Berne
Oct 30-31, 2009 ESE workshop “Experiments in Organizations”, Rotterdam
Jun 25-28, 2009 International ESA Meeting, Washington, DC
Mar 20-May 7, 2009 Mini-course, Larry Samuelson: “Repeated Games”, Univ. of Zürich
Mar 26, 2009 Annual Research Forum NCCR “Affective Science”, Geneva
Jun 28-Jul 01, 2007 International ESA Meeting, Rome
Apr 23-29, 2007 10th IZA European Summer School in Labor Economics, Buch/Germany
Apr 11-12, 2007 Annual Research Forum NCCR “Affective Science”, Geneva
Jul 17-28, 2006 Stanford Summer School in Neuroeconomics, Stanford University
Jul 01-02, 2006 Workshop "Mechanisms of Strong Reciprocity", LCHES, Cambridge Univ.
May 29-Jun 06, 2006 ENABLE Summer Institute and Symposium, Frauenchiemsee/Germany
Mar 09-10, 2006 The Nature of Human Cooperation, symposium, Univ. of Lausanne